U.S. Army Aviation & Missile Command

OMNIBUS 2000 TOWN HALL MEETING

Elizabeth H. Moulder
Omnibus 2000 Team Leader

11 June 2002

AGENDA

- INTRODUCTIONS
- O2K PROGRAM OVERVIEW
- TOPICS OF INTEREST
- QUESTIONS & ANSWERS

MISSION SERVICES SUPPORT DIVISION
OMNIBUS 2000 TEAM
{AMSAM-AC-SS-CD}

Team Leader: Elizabeth H. Moulder

Contracting Officers

Mary T. (Terri) Adams
Queen Miller
Brenda Showalter

Contract Specialists

Terry Bainbridge
Sylvia Bowar
Rhonda Daniels
Ronald Haws
Nancy Knight
Pat Lewis-Goss
Christie Nix
Lady Tucker
Pollard
Donna Smith
Nicole Sullivan
Howard Uptain
+ Shirley

OMNIBUS 2000 GOAL

- FLEXIBILITY
- EFFICIENCY
- CUSTOMER SATISFACTION
- SUPPORT SMALL BUSINESS GOALS

OMNIBUS 2000 SUPPORT SERVICES

OMNIBUS 2000 TEAMS

PROG CONTRACTS
CEILING: $750M/5 Yrs

FULL & OPEN

MEVATEC * (SB)

SML BSN

CAS

SIGMATECH

8(A)

S³

LOG CONTRACTS
CEILING: $500M/5 Yrs

FULL & OPEN

ALS (JV) ~ SB

SML BSN

AEPCO ~ SB

8(A)

LESCO*

TECH CONTRACTS
CEILING: $1.2 B/5 Yrs

FULL & OPEN

NRC/CSC ~ LB

SAIC ~ LB

SML BSN

AMS (JV)

WESTAR

8(A)

MORGAN*

*** = Woman-Owned**

- ***12 INDEFINITE DELIVERY/INDEF QTY TASK ORDER CONTRACTS***
- ***MULTIPLE PRICING ARRANGEMENTS***
- ***BEST VALUE TRADEOFF COMPETITIVE T.O. PROCESS***

PRIME CONTRACTORS

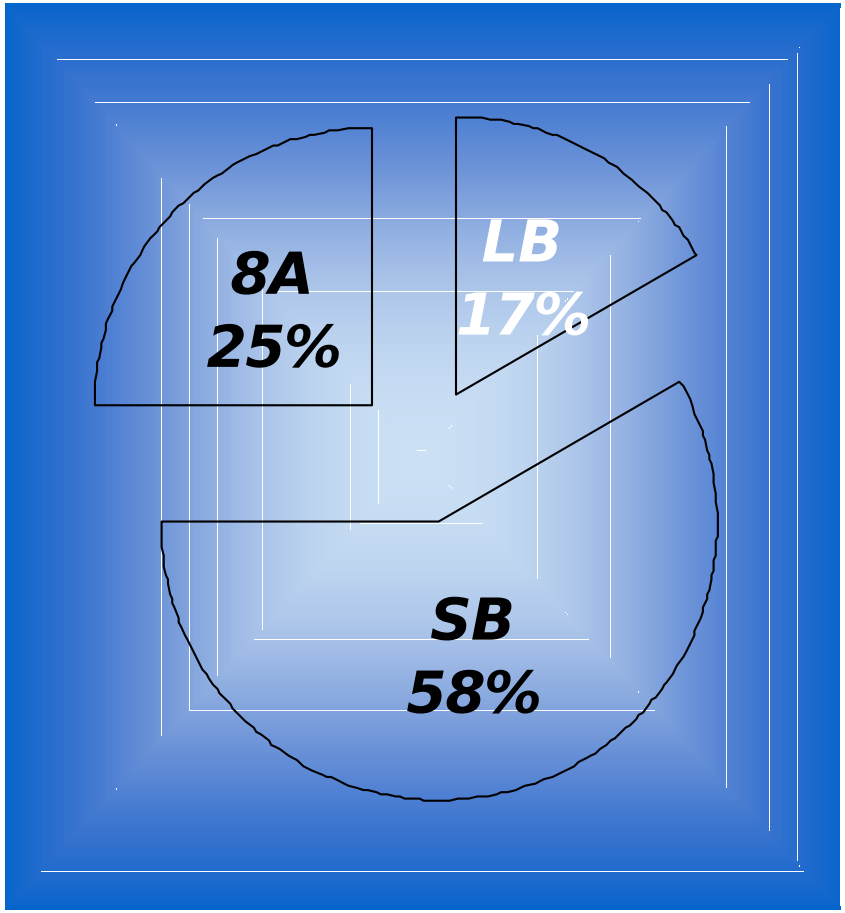
{BUSINESS SIZE STATISTICS}

{Selections Announced April 2000}

- LRG BSN 2
- SBs 7
- 8(A)s 3
- TOTAL 12

TOTAL SB/MINORITY: 83%

WOSB = 25%



CUSTOMERS: TEAM REDSTONE

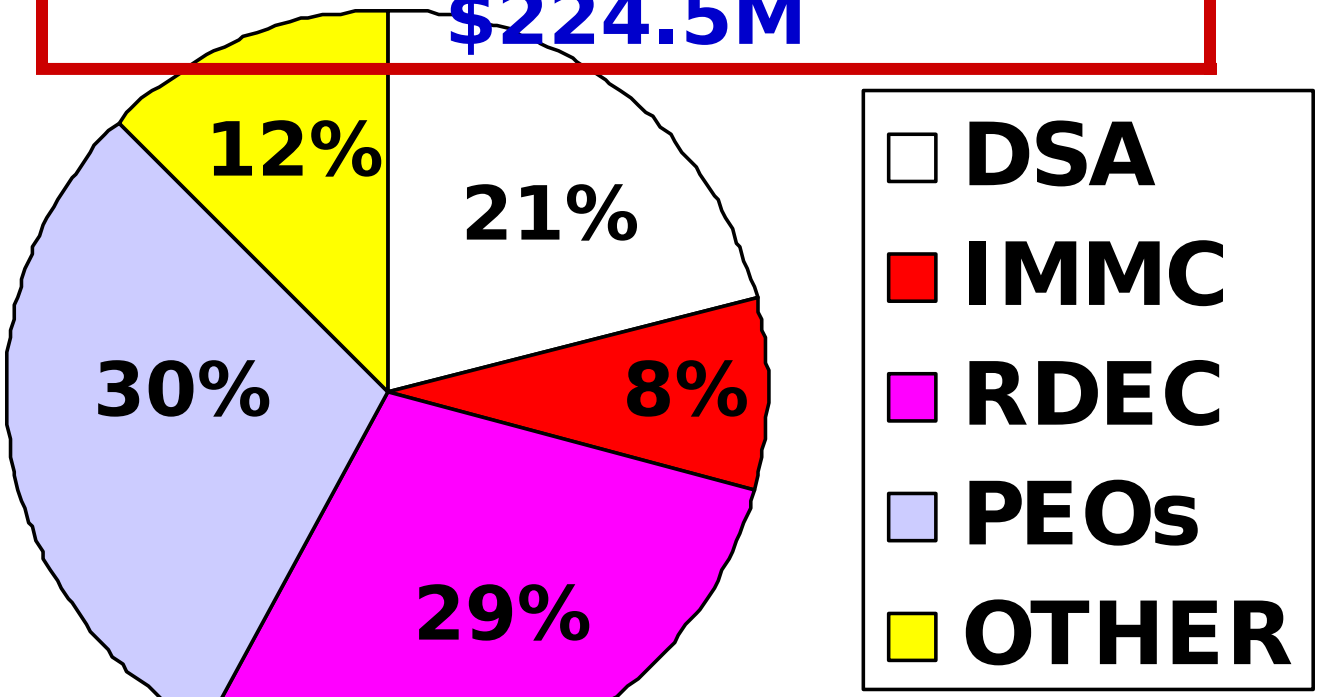
- ***AMCOM***
  - **Integrated Materiel Mgmt Ctr**
  - **AMCOM Research & Dev Ctr**
- ***PEO, AIR & MISSILE DEFENSE***
- ***PEO, AVIATION***
- ***PEO, TACTICAL MISSILES***
- ***TENANT ORGANIZATIONS***

CUSTOMERS

{ as of 30 September 2001}

- DSA
- IMMC
- RDEC
- PEO, AMD
- PEO, AV
- PEO, TM
- PM-UAV
- PM-A2C2S
- TOCS/ADCCS
- LAISO
- LOGSA
- TARGETS
- OTHER

256 Task Orders ~ $224.5M



OMNIBUS 2000 SUPPORT SERVICES

STATUS

{ as of 31 March 2001~end of 1st Year}

- ***Task Orders Awarded = 155***
- ***$ 122,608,693 Obligated***
- ***Small Business Support***
  - ***74% $$$ Obligated = Sml or 8a Primes***
  - ***84% of T.O.s Awarded = Sml or 8a Primes***
  - ***Includes 3 Woman-Owned Sml Bsns (WOSB)***

OMNIBUS 2000 SUPPORT SERVICES

STATUS

{ as of 31 March 2002~end of 2nd Year}

- ***Task Orders Awarded = 297***
- ***$ 360,528,656 Obligated***
- ***Small Business Support***
  - ***70% $$$ Obligated = Sml or 8a Primes***
  - ***82% of T.O.s Awarded = Sml or 8a Primes***
  - ***Includes 3 Woman-Owned Sml Bsns (WOSB)***

OMNIBUS 2000 SUPPORT SERVICES

CURRENT STATUS

{ as of 31 May 2002}

- ***Task Orders Awarded = 306***
- ***$ 407,698,384 Obligated***
- ***Small Business Support***
  - ***68% $$$ Obligated = Sml or 8a Primes***
  - ***83% of T.O.s Awarded = Sml or 8a Primes***
  - ***Includes 3 Woman-Owned Sml Bsns (WOSB)***

TOPICS OF INTEREST

KTR TOPICS OF INTEREST

- ✓ Small Business Status
- ✓ Adding Subcontractors
- ✓ SOW Categories
- ✓ Use of Labor Categories (SMEs, PS/Eng)
- ✓ Security ~ DD254s
- ✓ Organizational Conflict of Interest/ Management Oversight

KTR TOPICS OF INTEREST & ISSUES

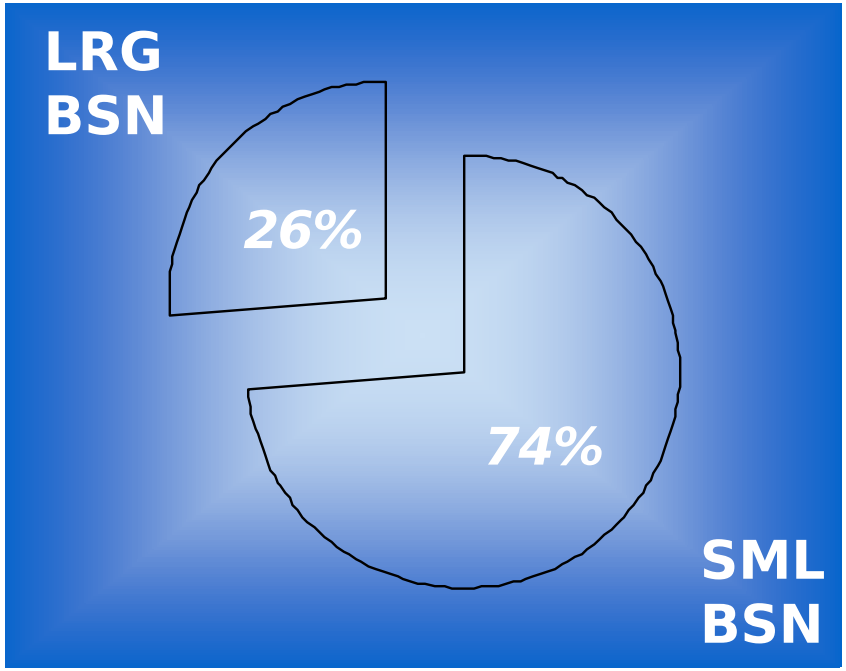
- ✓ Use of GSA vs O2K
- ✓ Wage Determination Revision
- ✓ Deployment Modifications
- ✓ Competition Process
- ✓ Task Order Process
- ✓ Policy & Regulatory Changes

OMNIBUS 2000 SUPPORT SERVICES

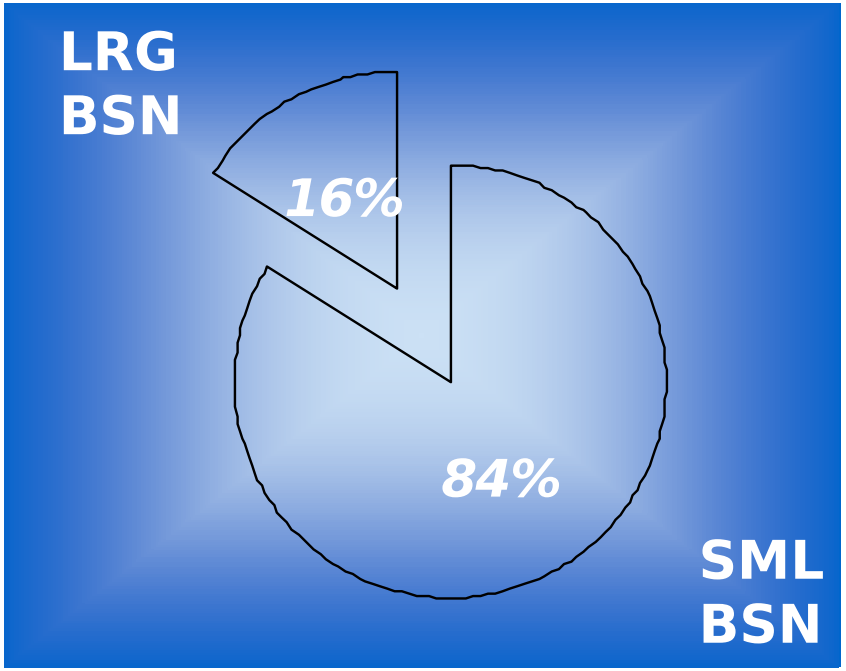
SMALL BUSINESS STATUS

{ as of 31 March 2001}

155 Task Orders ~ $122.6M



% Total Dollars Obligated



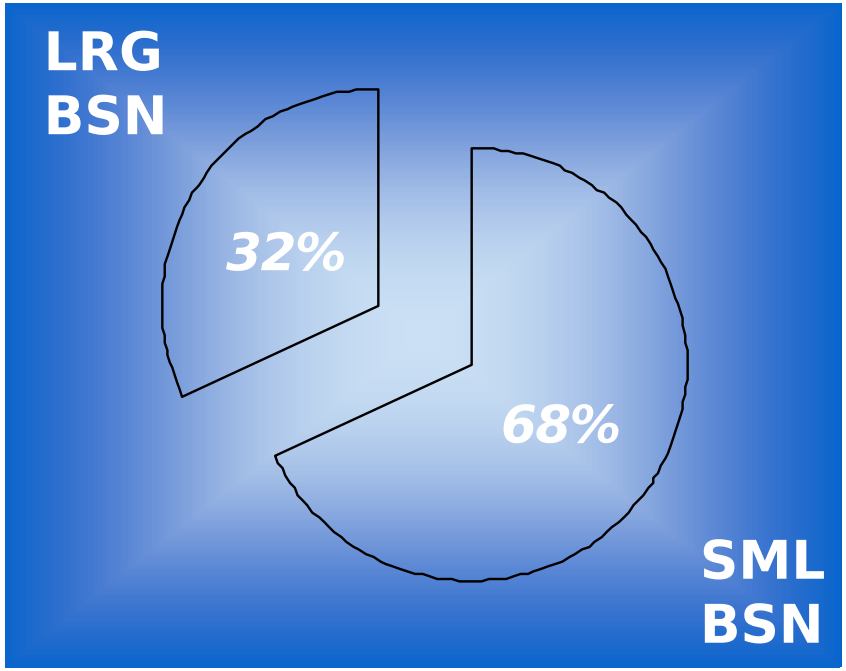
% Total Task Orders Awarded

OMNIBUS 2000 SUPPORT SERVICES

SMALL BUSINESS STATUS

{ as of 31 May 2002}

306 Task Orders ~ $407.7M



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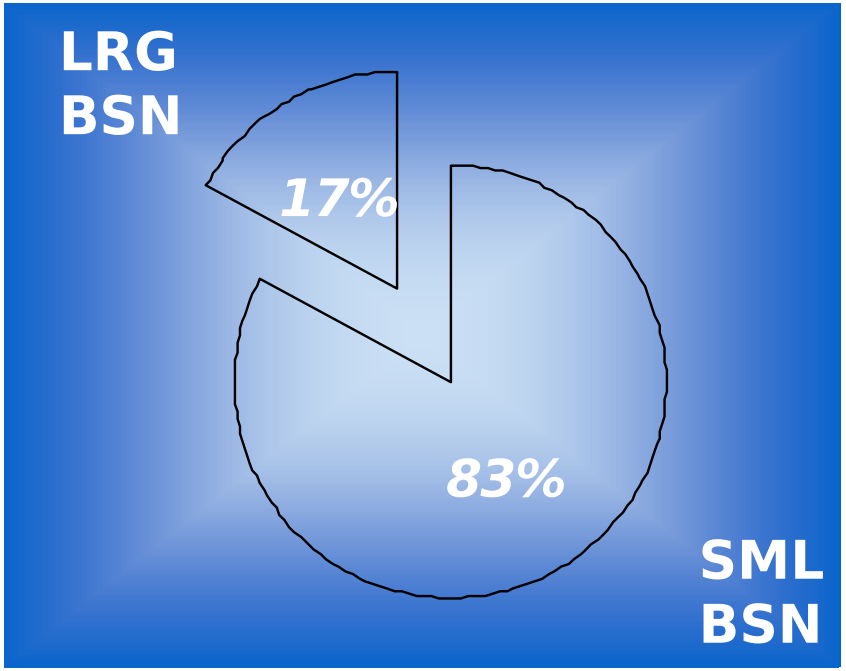


% Total Task Orders Awarded

ADDING SUBCONTRACTORS

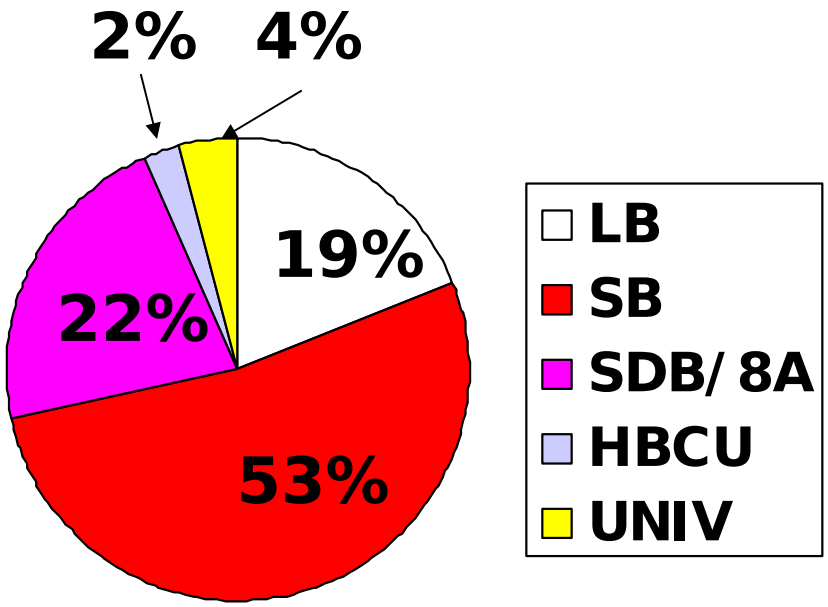
- ***POLICY:*** ***H-32 allows for addition of subs.***
- ***STATUS:***
  - ***Multiple subs are available (approx. 220)***
  - ***Request to add sub comes from prime; prime must provide adequate rationale to justify addition; rates must be realistic & reasonable***

PRIME CONTRACTORS & SUBCONTRACTORS

{BUSINESS SIZE STATISTICS~May 2002}

{Selections Announced April 2000}

SBs	117
SDBs/8As	48
TOTAL SBs	165
HBCUs	5
UNIV	9
LRG BSN	42
TOTAL KTRs	221



TOTAL SB/MINORITY: 75%

WOSB	= 17%
NATIVE A.	= 2%
HUBZone	= 2%

SMALL BUSINESS SAFEGUARDS

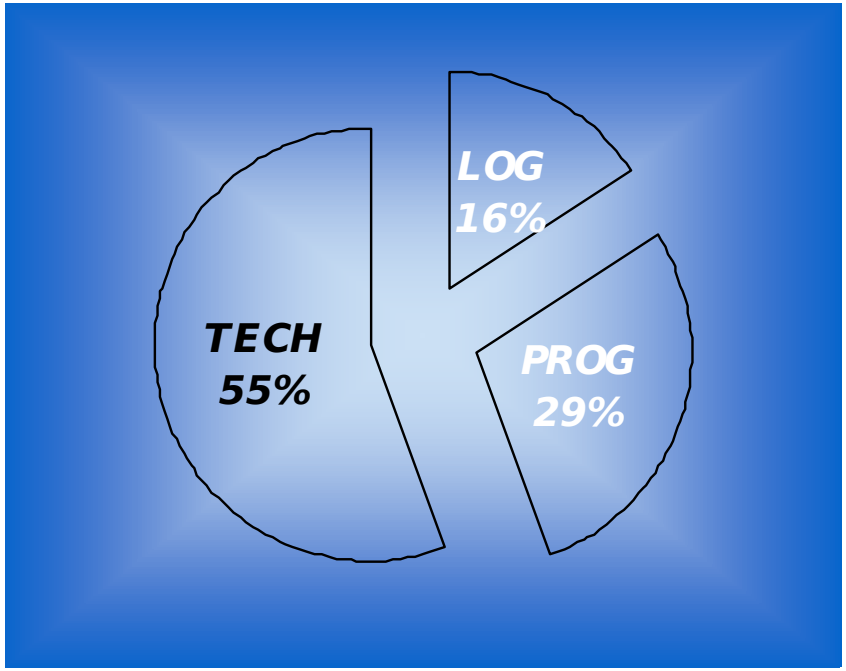
- ✓ AMCOM COMMANDER & PEOs STRONGLY COMMITTED TO SUPPORT OF SML BSN
- ✓ 80+% TOTAL PRIME AWARDS ARE SB or 8A
- ✓ BEST VALUE SOURCE SELECTION: SB/8A UTILIZATION (PAST & FUTURE EVALUATED)
- ✓ SMALL/8As/HBCUs MAY BE ADDED TO TEAMS {CONSISTENT TERMS & CONDITIONS}
- ✓ TASK ORDER PROCESS: CONTINUE TO MONITOR SB $$$ & PARTICIPATION THRU 5 YR PERIOD

OMNIBUS 2000 SUPPORT SERVICES

SOW CATEGORY STATUS

{ as of 31 March 2001}

155 Task Orders ~ $122.6M



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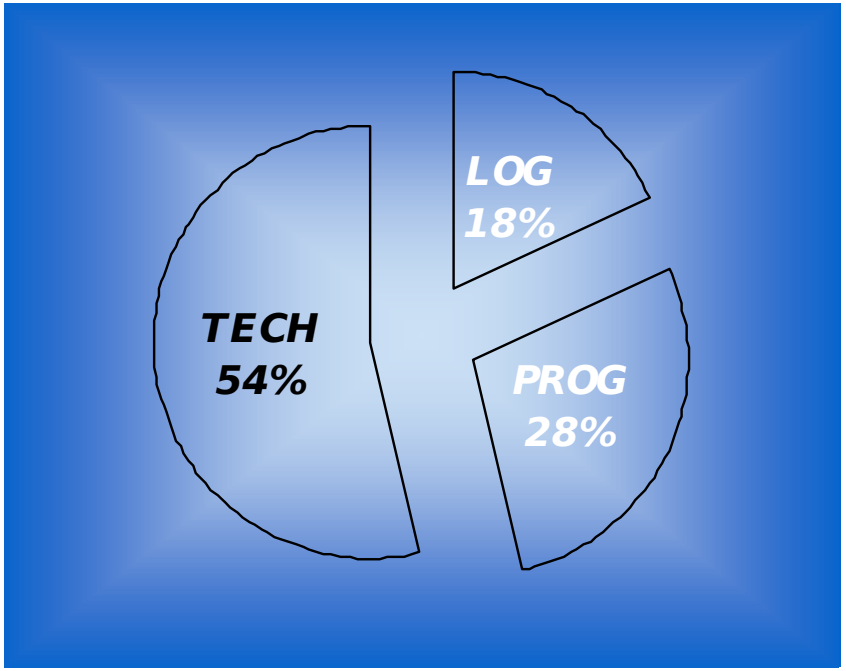

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OMNIBUS 2000 SUPPORT SERVICES

SOW CATEGORY STATUS

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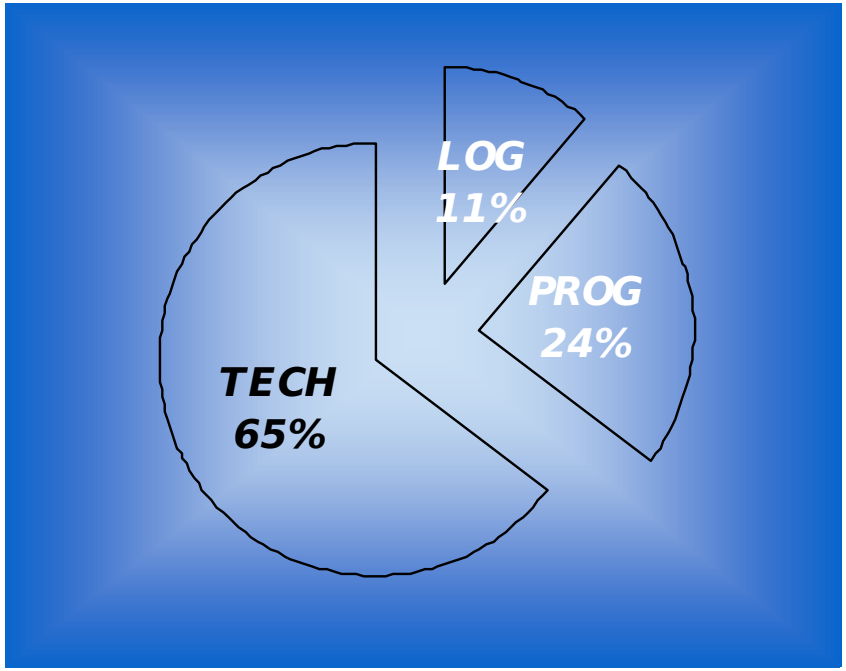

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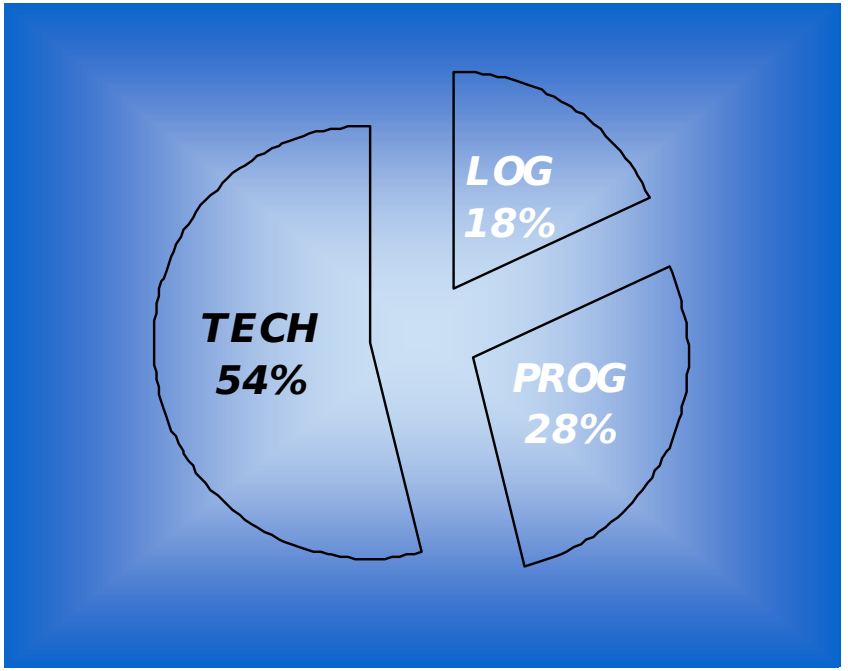

% Total Task Orders Awarded

SOW CATEGORIES

✓ ***ISSUE:*** ***Various Task Order Statements of Work are being executed in incorrect category***

✓ ***RESPONSE:***

- ✓ ***Requirer prepares package & designates area***
- ✓ ***Each SOW is reviewed to determine if it is within scope of the O2K category utilized and***

LABOR CATEGORIES

✓ ***POLICY:*** *"At no time shall the Ktr propose or utilize a higher labor category than is required to adequately perform the specific task."*

✓ ***USE OF SMEs:*** *Ktrs are required to provide justification of why a scope of work requires use of a SME, rationale for why the individual proposed meets the rqmts of the SME labor category, **and** justification and cost data for the rate proposed so that it may be evaluated for realism and reasonableness.*

LABOR CATEGORIES

Under Consideration:

- ✓ ***Allow additional PM for very large long term T.O.s***

- ✓ ***Technical Specialist Labor Category may be overly restrictive***

- ✓ ***Engineering Category education/experience requirements need to be***

SECURITY

- ***POLICY:*** ***New policy guidance on DD254s.***
- ***STATUS:***
  - ***All prime contract DD254s are being revised***
  - ***Special guidance included for SCI and SAP***
  - ***Intelligence & Security Office will sign and be***

COR for all security matters

ORGANIZATIONAL CONFLICT OF INTEREST (OCI)

✓ ***POLICY:*** **The Omnibus 2000 contracts provide for acquisition of programmatic, logistic, and technical support svcs related to concept definition, development, production, fielding, operation, maintenance & training in support of various aviation and missile weapon systems and equipment. The OCI clause at H-31 of each contract addresses the issues & responsibilities associated with complying with FAR 9.5.**

✓ ***APPLICATION:*** **Each task order awarded is required to have an OCI Certification executed by the appropriate official of the prime company; this certification is also required from any**

USE OF GSA vs O2K

✓ ***AMCOM POLICY:*** ***AMCOM requirers must utilize O2K unless waiver obtained from Deputy CG***

✓ ***AMC POLICY:*** ***Utilize existing AMC vehicles***

✓ ***ARMY POLICY:*** ***Order of preference is assigned supporting contracting office***

USE OF GSA vs O2K

- ***UTILIZATION OF GSA REQUIRES:***
  - ***Advisory & Assistance Svcs require Management Decision Document***
  - ***Comply with DA, AMC & AMCOM policy guidance on contracting office support***
  - ***GSA Special Ordering Instructions apply; however,***

SCA WAGE DETERMINATION REVISION

- ***POLICY:*** ***Basic modifications have been executed incorporating Revision 16***
- ***STATUS:***
  - ***Initial proposals reviewed; revisions required***
  - ***Revised guidance and model worksheets provided***
  - ***Rates will be effective as of 01 Jan 2002***
  - ***Revised proposals due 7 Jun 02***

DEPLOYMENT MODIFICATION

✓ ***POLICY:*** ***Basic modifications have been forwarded to each prime to allow for potential deployment during crisis situations***

✓ ***STATUS:***

✓ ***Multiple primes have executed modifications***

COMPETITION PROCESS

CONTRACTOR COMMENTS:

- ✓ ***Use "A" (informal) competition method more often***
- ✓ ***Rotate or make decision based on customer's ratings***
- ✓ ***Use Logical Follow-on for long-term efforts***
- ✓ ***Provide feedback to ktrs on Bid***

COMPETITION PROCESS

✓ ***POLICY:*** ***All task order competitions utilize***

Best Value Cost-Technical trade-off process; each

effort is tailored to individual effort

✓ ***PROCESS:*** ***T.O.s will be awarded to the offeror(s) whose***

proposal is determined to best meet the needs of the Government after consideration of all factors—i.e., provides the "Best Value". "Best value" is defined as the process that results in the most advantageous acquisition decisions for the Government and is generally performed

TASK ORDER PROCESS

CONTRACTOR COMMENTS:

- ✓ **Too bureaucratic (reduce forms for customers; automate process; delete or simplify MDD process)**
- ✓ **Streamline T.O. structure and administration; reduce reporting requirements; allow primes to manage to total hours and dollars**

OMNIBUS 2000 SUPPORT SERVICES

TASK ORDER PROCESS DRIVERS

✓ **SHEER VOLUME!!!** ***(T.O.s + Mods = 1100 Actions in FY 02 to date)***

✓ **TOTAL DOLLARS IN 2 YRs!!!** ***($407.7M ~ $2B with Ceilings)***

✓ **COMPLEX ISSUES MUST BE RESOLVED INTERNALLY**

✓ **INCOMPLETE PACKAGES**

✓ **LACK OF $$$/NUMBER OF FUND CITES**

✓ **TYPE/COMPETITION COMPLEXITY/BASE YR + OPTIONS**

OMNIBUS 2000 SUPPORT SERVICES

TASK ORDER PROCESS IMPROVEMENTS

- ✓ NO FORMAL SOURCE SELECTIONS (12-24 MOS)
- ✓ FORMAL MDD & SYNOPSIS NOT REQUIRED
- ✓ NO ACQUISITION PLANS or MULTIPLE AWARDS PER ACT
- ✓ T.O. PKG STREAMLINED (AUTOMATED WEBPAGE)
- ✓ USE OF BASE YEARS + OPTIONS
- ✓ MULTIPLE PRICING ARRANGEMENTS & KTRS AVAILABLE

NEW POLICY/REGULATIONS

- ✓ *Section 803 revision addressing competition requirements in schedule and multiple award contracts*
- ✓ *Service efforts must be firm fixed priced*
- ✓ *Service efforts must be performance based*
- ✓ *New security policy and guidelines*

BEST PRACTICES INITIATIVES

- ✓ *AUTOMATED TASK ORDER PROCESS*
- ✓ *CUSTOMER TRAINING/COORDINATION*
  - *Task Order Competitive Best Value Process*
  - *Management Oversight of Service Contracts*
- ✓ *COMMUNICATION ~ GOV/INDUSTRY*
  - *Customer Survey (Dec 00 & Dec 01)*
  - *Identify/Implement Lessons Learned~Policy Letters/Meetings*
  - *Electronic Task Orders/Deliverables*
- ✓ *OMNIBUS 2000 WEBPAGE*
  - *Basic Sample Contracts (TECH/PROG/LOG)*
  - *O2K Handbook + Templates*
  - *Miscellaneous Information (Ktrs/Subs)*

OMNIBUS 2000 SUPPORT SERVICES

GOALS FOR FY2002

- ✓ *FASTER/EASIER TASK ORDER PROCESS*
- ✓ *IMPROVE CUSTOMER TRAINING & COORDINATION*
- ✓ *IMPROVE COMMUNICATION ~ (GOVERNMENT & INDUSTRY)*
- ✓ *REVISE ACQ CTR PAGE FOR ID/IQ DISPLAY*
- ✓ *WEBPAGE IMPROVEMENTS*
- ✓ *UTILIZE T.O. PAST PERFORMANCE*

QUESTIONS & ANSWERS

OMNIBUS 2000 SUPPORT SERVICES

KEYS TO SUCCESS

- FLEXIBILITY
- COOPERATION
- COMMUNICATION

GOVERNMENT ⟷ INDUSTRY

AMCOM POCs

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TO KEEP CURRENT ON INFORMATION:

https://wwwproc.redstone.army.mil/acquisition/omnibus/omnibus.html